

June 18, 2001

POST OFFICE BOX 109 RALEIGH, NORTH CAROLINA 27602

FAX 919 • 899 • 3000 FAX 919 • 833 • 6352 919 • 899 • 3096 01 UM 20 00 7 4-7

'01 JUN 20

EDWARD'S. FINLEY, JR.
DIRECT DIAL: 919 • 899 • 3021

011

EMAIL: efinley@hunton.com

EXECUTIVE CEUTETATA

FILE NO: 24419.101

K. David Waddell Executive Secretary Tennessee Regulatory Authority 460 James Robertson Parkway

Nashville, TN 37243

RE: Petition for Authority to Transfer Control of Utilities, Inc. to Nuon Nate 6-19-01

PAID T.R.A.

Chk # <u>#033656</u>

Amount <u>35.00</u>

Rovd By <u>AR</u>

Dear Mr. Waddell:

01-00543

Enclosed herewith for filing with the Regulatory Authority, please find an original and four copies of the above captioned Petition for Authority to Transfer Control along with a check in the amount of \$25.00 for filing fees.

Also enclosed is a duplicate of this letter attached to a copy of the Petition. Please stamp the duplicate and return same in the self-addressed, stamped envelope.

Thank you for your attention to this matter.

Eld I They p

Sincerely,

Edward S. Finley, Jr.

BEFORE THE STATE OF TENNESSEE REGULATORY AUTHORITY

Petition fo	r Authority to)		
Transfer Co	ntrol of Utilities,)	Docket. No	
Inc. to Nu	on, NV)		
To the Regu	latory Authority:			

PETITION FOR AUTHORITY TO TRANSFER CONTROL

Utilities Inc. ("Transferor") and Nuon NV ("Transferee") by its attorneys, hereby respectfully request that the Tennessee Regulatory Authority ("TRA") immediately approve the transfer of control of Utilities Inc. to Nuon. Utilities Inc. will become a wholly-owned subsidiary of Nuon. The Petitioner requests expedited treatment of this petition in order to permit the consummation of the transaction without undue delay.

Utilities Inc. provides water service to the Chalet Village Subdivision in Sevier County, Tennessee through its wholly-owned operating subsidiary, Tennessee Water Service, Inc. pursuant to a Certificate of Public Convenience and Necessity granted in January, 1984, in Docket No. U-83-7240. Because Tennessee Water Service Inc. ("TWS") will continue to provide service in Tennessee as a wholly-owned subsidiary of Utilities Inc., no transfer of operating authority is sought in connection with this transaction.

THE PARTIES

1. The name, address, and telephone number of the Transferor is:

> Utilities Inc. 2335 Sanders Road Northbrook, IL 60062-6196 (847) 498-6440

2. The name, address, and telephone number of the proposed Transferee is:

Nuon, N.V. Spaklerweg 20 Amsterdam, The Netherlands

3. Questions about this application should be directed to Edward S. Finley, Jr.:

Edward S. Finley, Jr. Hunton & Williams One Hannover Square 421 Fayetteville Street Mall Suite 1400 Raleigh, NC 27601 (919) 899-3021

TRANSFER OF CONTROL

- 4. Nuon has reached an agreement with Utilities Inc. whereby Nuon will acquire all of Utilities Inc.'s outstanding stock, subject to all necessary regulatory approvals. A copy of the Agreement will be provided upon request.
- 5. After the transfer of control, TWS Inc. will continue to operate as it has in the past, using the same name, tariff and operating authority. Thus the transfer of control will be

transparent to, and will have no adverse impact upon TWS Inc.'s customers.

QUALIFICATIONS OF TRANSFEREE

- 6. Nuon is a corporation duly organized and existing under the laws of The Netherlands. Its principal office is located at Spaklerweg 20, Amsterdam, The Netherlands. Nuon is The Netherlands' second largest provider of electric, gas and water utilities services. Nuon develops and markets products and services related to energy and water products. Nuon develops renewable "green" energy projects such as small-scale hydroelectricity, wind and solar technology.
- 7. Nuon had revenues of more than 3.5 billion Euros in fiscal year 2000. Nuon employs more than 9,000 people.
- 8. In 1997, Nuon acquired North Coast Energy Inc., a Twinsburg, Ohio based provider of natural gas. In 2000, Nuon and United Kingdom water firm Biwater created international water company Cascal. Also in 2000, Nuon acquired NORIT, one of Europe's leading suppliers of water purification solutions for the food and beverage industry with offices in Marshall, Texas and Pryor, Oklahoma. Nuon also holds an equity stake in Green Mountain Energy, an Austin, Texas based provider of electricity to residential, commercial and industrial customers.
- 9. Utilities Inc. is a holding company for approximately 80 subsidiary operating companies that provide residential water and/or wastewater services to more than 235,000 customers in 16

- states. Utilities Inc., through its operating subsidiary, serves approximately 500 water customers in Tennessee.
- 10. Under new ownership, TWS Inc. will continue to be led by the same team of well-qualified water service professionals. Information concerning TWS Inc.'s legal, technical, managerial and financial qualifications to provide water services was submitted with its application for certification filed with the TRA and is, therefore, a matter of record with the TRA. In addition, these personnel will be able to draw upon the financial resources of Nuon.
- 11. Should the merger receive regulatory approval, the companies will continue to maintain Utilities Inc.'s headquarters, corporate staff and administrative facilities in Northbrook, Illinois.

PUBLIC INTEREST

- 12. Nuon's acquisition of Utilities Inc.'s stock provides Utilities Inc. and its operating subsidiaries with additional financial resources that will enhance the ability of the operating subsidiary in Tennessee to grow and meet its service obligations.
- 13. The acquisition will not adversely affect the ability of Utilities Inc.'s operating subsidiary in Tennessee to provide water service to its customers.
- 14. The effect of the acquisition on Utilities Inc.'s financial condition and its ability to thrive in a rapidly

changing and increasingly competitive water and wastewater utility environment will be positive and will benefit the Tennessee consumers.

- 15. The acquisition of the Utilities Inc. stock by Nuon is justified by the public convenience and necessity.
- 16. Attached as Exhibit A are balance sheets for Nuon for the last three years.

WHEREFORE, Nuon respectfully requests that the TRA immediately authorize the transfer of control of Utilities Inc. to Nuon so that the transaction may proceed without undue delay.

-

Nuon NV

Respectfully submitted this the 18th day of June, 2001.

By: <u>Eld S. Finley</u>, or Edward S. Finley, Jr. J

Hunton & Williams

421 Fayetteville Street Mall

Suite 1400

Raleigh, NC 27601

VERIFICATION

Edward S. Finley, Jr., being duly sworn according to law, upon his oath deposes and says:

- I am the local counsel for Utilities Inc. and am authorized to verify the foregoing application.
- I have read the foregoing application, and the statements therein are true of my own knowledge, except to those matters which are therein stated on information and belief and as to those matters, I believe them to be true.

Edward S. Finley, Jr.

Sworn to and subscribed before me

this 18th day of June, 2001.

CATHERINE E. ROHRER My Commission Expires 11-1-2005 Charles and the second and the secon

For the County of Wake State of North Carolina My Commission Expires: 11-1-2005

Consolidated balance sheet after allocation of income of nv Nuon

EUR 1 million

Assets		31-12-2000		31-12-1999
Non Current Assets				
Intangible assets		535		200
Property, plant and equipment:		555		288
- buildings and land	462		400	
- plant equipment and machinery	463		408	
Other equipment, construction in process and	4,733		4,386	
Other equipment, construction in progress and prepayments on projects	319	_	225	
		5,515		5,019
Other non-current financial assets				
- affiliated companies and receivables from affiliated companies	147		81	
- deferred tax assets	615		615	
other securities and receivables	45		73	
		807		760
Total non-current assets	-		-	769
		6,857		6,076
Current assets				
Inventories				
	101		48	
Receivables, prepayments and accrued income	761		1,779	
Securities	182		8	
Cash and cash equivalents	270		2	
Total current assets	-	1,314		1,837
	_			1,007
Total Control		8,171		7,913
Liabilities and stockholder's equity				
Shareholder's equity				
- authorized and issued	501		566	
- share premium	844		812	
other reserves	2,554		2,333	
	2,00+	3,899	2,555	3,711
		5,099		3./11
Minority interest				-,
		17		
,	_	17	_	8
	-	3,916	-	
	-	3,916	_	<u>8</u> 3,719
Equalization accounts	-		-	8
Equalization accounts	-	3,916 888	-	8 3,719 749
Equalization accounts	_	3,916	_	<u>8</u> 3,719
Equalization accounts Provisions	_	3,916 888	-	8 3,719 749
Equalization accounts Provisions Long-term debt	04	3,916 888	-	8 3,719 749
Equalization accounts Provisions Long-term debt - subordinated convertible loans	94	3,916 888	20	8 3,719 749
Equalization accounts Provisions ong-term debt subordinated convertible loans subordinated loans	241	3,916 888	153	8 3,719 749
Equalization accounts Provisions Long-term debt - subordinated convertible loans - subordinated loans		3,916 888 906		3,719 749 950
Equalization accounts Provisions Long-term debt - subordinated convertible loans - subordinated loans	241	3,916 888	153	8 3,719 749
Equalization accounts Provisions Long-term debt - subordinated convertible loans - subordinated loans - other long-term debts	241	3,916 888 906	153	8 3,719 749 950
Equalization accounts Provisions Long-term debt - subordinated convertible loans - subordinated loans - other long-term debts Short-term borrowings and deferrals	241	3,916 888 906	153	3,719 749 950

Consolidated statements of income of nv Nuon

EUR 1 million

	· · · · · · · · · · · · · · · · · · ·	2000		1999
Net sales				
- electricity	2,006		1,871	
- gas	1,341		1,070	
- hest	48		47	
- water	104		99	
- energy and water related products	217		204	
•	3,716	_	3,291	
Cost of sales	2,330-		2,004-	
Gross margin		1,386		1,287
Capitalized production for captive use	93		9.0	
Other operating income	60		86	
		452	33	440
		153		119
Grossmargin and other operating income		1,539		1,406
Costs of work contracted out and other external costs	390-		220	
Staff costs	353-		338-	
Amortization and depreciation	293-		351-	
Other operating costs	2 9 3- 80-		252-	
Total operating costs	00-	4 445	57-	222
	<u></u>	1,116-		998-
Operating Income		423		408
Interest received and similar income	36		19	
Interest paid and similar expenses	121-		155-	
		85-	155-	136-
Earnings Before Tax		222		
		338		272
Tax		2		•
Earnings from nonconsolidated companies		2-		0
		9-		1
Group income		327		273
Minority interest		1		0
Extraordinary items after taxes		24		703
Net income		352		976
Earnings per share				
Group income Net income		327		273

x 1.000	100,140	100,000
x 1.000	122.640	103,834
	,-	,
x 1.000	128,854	104,384
	3.27	2.73
	2.67	2.63
	2.54	2.62
	3.51	9.76
	2.87	9.40
	2.73	9.35
	x 1.000	x 1.000 122,640 x 1.000 128,854 3.27 2.67 2.54 3.51 2.87

Consolidated statements of cash flows of nv Nuon

EUR 1 million

Year		2000	199
Cash flows from operating activities			
Net income		423	40
Depreciation and amortization		293	253
Changes in working capital: - (increase) decrease inventories			
	53-		-
- I(increase) decrease in current receivables and prepaid expenses - (increase) decrease securities	1,018		759-
- (incease) decrease current liabilities and accrued liabilities	174- 100-		8-
(which is a second second and accided liabilities	100-	691	<u>316-</u> 1,08
		091	1,00
(Decrease) increase in provisions		44-	552
Financial income		36	1!
Financial expenses		121-	15
Extraordinay items		24	70:
Results relating to unconsolidated companies		9-	
Minority interests		1	_
Tax		2-	-
Net cash provided by operating activities		1,292	69
Cash flows from investing activities			
Purchase of intangible assets	281-		132-
Capital expenditures on property, plant and equipment	454-		442-
Proceeds from disposals of property, plant and equipment	4		42
Other changes in property, plant and equipment	35-		3
(Purchase of) proceeds from other non-current financials	35-		192
Purchase of business	307-		290-
Results relating to unconsolidated companies	9		1-
Increase minority interests	9		8
Equalization account	174		139
Currency translation differences	10-		-
Net cash used for investing activities		926-	48
Cash flows from financing activities:			
Proceeds from issuance of long-term debt			
	4	2	0
- convertible loans g	7	-	
- private and green borrowings 41	4	19	0
- other long-term debt 2	2_		3_
Principal naymente en lens terre del t	607		213
Principal payments on long-term debt - subordinated convertible loans	_		
	9-		6-
	6-		5-
private and green borrowings 51 to other long-term debt		41	7-
outer long-term dept 1	<u>1-</u>	<u></u>	 -
	541-		478-

Other movements:

- effect of changes in exchange rates and conolidations on	cash		
positions	8	1	
- capital issuing	8	.	
 payments of conversion certificates 	59-	46	
- proposed dividend	115-	54-	
- special dividend rights	6-	7-	
	164-		14-
Net cash used for financing activities		98-	279-
Cash provided by (used for) continuing operations		268	63-
Cash and cash equivalents at beginning of year		2	65
Cash and cash equivalents at end of year		270	2
			-

Financial figures (in NLG million)		1999	1998
Net sales		7,254	7,425
Gross margin		2,837	2,591
Income from normal operations		599	460
Income after taxes		2,150	501
Expenditures for property, plant	and equipment	973	827
Cash flow		2,705	1,110
Property, plant and equipment		11,060	10,128
Shareholders' equity		8,177	6,056
Balance sheet total		17,439	15,124
Shareholders' equity as % of ba (solvency)	lance sheet total	46.9%	40.0%
Gross margin in % of sales		39.1%	34.9%
Income from normal operations	in % of sales	8.3%	6.2%
Operating costs in % of sales		30.3%	28.6%
Property, plant and equipment i	n % of sales	76.8%	83.5%
Income from normal operations	per share, in NLG	5,77	4,43
Net income per share, in NLG		20,71	4,83
Workforce (at December 31)			
Number of employees, in fte's		6,919	7,360
Sales			
Electricity	GWh	26,951	26,691
Gas	x 1 million m ³	6,002	5,999
Heat	x 100 TJ	44	36
Water	x 1 million m ³	97	53
Customers (at December 31)			
Electricity		2,608,516	2,540,242
Gas		1,910,749	1,800,649
Heat		57,208	53,924
Water		560,944	283,248
Renewable energy			
Renewable energy generated	GWh	560	508

The 1998 balance sheet figures relate to the situation at January 1, 1999, after adjustment of the accounting principles. Insofar as applicable, the 1993 statement of income figures have been adjusted to reflect the effects of the standardization of the principles of valuation of assets and liabilities and of determination of income.

÷						
			A STATE OF THE STA	120 7 1.11	Eulemanner	• • •
Noncurrent assets						
Intangible noncurrent assets		635		405		288
Property, plant and equipment		11,060		10,128		5,019
Financial noncurrent assets		1,695		2,094		769
		13,390		12,627		6,076
Current assets						
Inventories	106		105		48	*
Receivables and						
transitory items	3,940		2,250		1,788	
Cash and cash equivalents	3		142		2	
		4,049		2,497		1,838
Total assets		17,439		15,124		7,914
*.						
Shareholders' equity		8,177		6,056		3,711
Minority interest		19		2		8
		8,196		6,058		3,719
Equalization accounts		1,651		1,409		749
Provisions		2,093		876		950
Long-term debt		3,013		3.598		1,367
Short-term borrowings and deferrals		2,486		3,183		1,129
Total equity and liabilities		17,439		15,124		7,914

0.835 non magamban sakan un

Net sales	7,254		3,291	
Purchasing costs	4,417 -		2,004-	
Gross margin		2,837		1,287
Capitalized production for captive use	189		86	
Other operating income	73		33	•
		262		119
Gross margin and other operating income		3,099		1,406
Costs of work contracted out				
and other external costs	745 -		338-	
Staff costs	775 -		352-	
Amortization and depreciation	555 -		252-	
Other operating costs	126 -		57-	
Total operating costs		2,201-		999-
Operating income		898		407
Interest received and similar income	43		19	
Interest paid and similar expenses	342-		155-	
,		299-		136-
Income from normal operations		599		271
Corporation tax		0		0
Income after taxes		599		271
Earnings from nonconsolidated companies		2		1
Group income		601		272
Minority interest		0		0
Net income before extraordinary items		601		272
Extraordinary items after taxes		1,549		703
Net income		2,150		975

•		w 1		15/2
			Down was	ELP TO THE
Cash flow from operational activities				
Net result after taxes	2,150		975	
Amortization and depreciation	555		252	
Cash flow		2,705		1,227
Provisions from acquisitions	78		35	
Other changes in provisions	1,139		517	
Changes in working capital	2,387-		1,083-	
		1,170-		531-
Cash flow from operational activities		1,535		696
Cash flow from investment activities				
Property, plant and equipment				
from acquisitions	930-		422-	
Investments/divestments in PP&E	873-		396-	
Investments/divestments in				
financial noncurrent assets	421		191	
Installation contributions,				
investment premiums and				
subsidies from acquisitions	34		15	
Other installation contributions,				
investment premiums and subsidies	272		124	
Change in minority interest in				
equity of Group companies	17		8	
Cash flow from investment activities		1,059-		480-
Cash flow from financing activities				
Long-term debt of acquisitions	190		86	
Other additions from long-term debt	279		127	
Repayment of long-term debt	952-		432 -	
Currency translation differences	3		1	
Proposed dividend and special profit rights	135-		61 -	
Cash flow from financing activities		615-		279-
J		139-		63-
Cash and cash equivalents at January 1				
ŕ		142		64
Cash and cash equivalents at December 31		3		1